

Experiential Learning Activities: Groups

How Groups Work

Group Tasks: A Collection of Activities	1
<i>Editors</i>	
Process Observation: A Guide	2
<i>Editors</i>	
Cog's Ladder: A Process-Observation Activity	6
<i>George O. Charrier</i>	
Four Corners: Preferences That Affect Group Work.....	12
<i>Bonnie Jameson</i>	
Self-Interaction-Task: Process Observation Guides	17
<i>John E. Jones</i>	
Slingshots: Studying Group Dynamics.....	21
<i>Kenneth M. Bond</i>	
Whirlybird: Examining Competition and Collaboration	25
<i>Gary Gemmill and Gary Wagenheim</i>	
Committee Meeting: Demonstrating Hidden Agendas.....	29
<i>Jerry Gold and Len Miller</i>	
LEGO® Bridge: Intergroup Competition	37
<i>Peter Mumford</i>	
Line of Four: An Intergroup Competition	43
<i>William R. Mulford</i>	
Spy: An Intergroup Activity	51
<i>Stephen J. Schoen</i>	
Tinkertoy Bridge: Intergroup Competition.....	61
<i>Geoff Bellman</i>	
Towers: An Intergroup Competition.....	74
<i>Editors</i>	
Word-Letter: A Problem-Solving Activity	78
<i>Jordan P. Berliner</i>	
Dynasell: Hidden Agendas and Trust	83
<i>William W. Kibler</i>	
Group Sell: Advertising Group Values.....	88
<i>Tim A. Flanagan</i>	

Orientations: Left-Brain/Right-Brain Problem Solving.....	95
<i>Daniel J. Nacht, Kurt Kraiger, and Ruth Mandrell</i>	
Structures: Intergroup Competition	107
<i>Anthony C. Stein, Stephen C. Iman, and Albert A. Ramos</i>	
Team Planning: Effects of Differential Information.....	112
<i>Thomas J. Mallinson, Ron Sept, and Alan Tolliday</i>	
Faculty Meeting: A Multiple Role Play	122
<i>Frederick H. McCarty and Bernard Nisenholz</i>	
Four-Letter Words: Examining Task-Group Processes	138
<i>Walter J. Cox</i>	
Homesell: Intergroup Competition	148
<i>Joel Zimmerman</i>	
What to Look for in Groups: An Observation Guide	154
<i>Philip G. Hanson</i>	
Greeting Cards: An Organization Simulation.....	161
<i>Editors</i>	
Let's Come to Order: Getting Down to Business	168
<i>Michele M. Moomaugh</i>	
Airplanes: Exploring the Dynamics of Change	181
<i>Mary A. Brenkus</i>	
Rope Trick: Experiencing How Groups Function	188
<i>Meridith Cash</i>	
Lincoln Decision Committee: Learning About Group Skills	194
<i>Robert K. Conyne and Lynn S. Rapin</i>	
Web of Yarn: Simulating Systems.....	209
<i>M. K. Key</i>	

Competition/Collaboration

Circle in the Square: A Cooperation/Competition Activity.....	212
<i>Clyde E. Lee</i>	
Prisoners' Dilemma: An Intergroup Competition.....	216
<i>Editors</i>	
Wooden Blocks: A Competition Exercise	220
<i>Amy Zelmer</i>	
Blue/Green: An Intergroup Negotiation	222
<i>James Owens</i>	
Cross-Group Negotiation and Cooperation: Studying Group Dynamics.....	227
<i>Barbara L. Fisher and Roberta G. Sachs</i>	
Model Building: An Intergroup Competition	231
<i>Editors</i>	

Testing: Intergroup Competition.....	233
<i>Peter R. Scholtes</i>	
Blockbuster: A Collaboration Activity	241
<i>R. Moses Thompson</i>	
Intertwine: Intergroup Collaboration	247
<i>Marshall Sashkin</i>	
Stock Exchange: A Collaboration Activity	251
<i>Kenneth W. Howard</i>	
High Iron: Collaboration and Competition	257
<i>Donald T. Simpson</i>	
Risk Game: Competition and Team Building.....	263
<i>Allen J. Schuh</i>	
X-Y: A Three-Way Intergroup Competition	270
<i>Gustave J. Rath, Jeremy Kisch, and Holmes E. Miller</i>	
Balance of Power: A Cooperation/Competition Activity	275
<i>Lucian Parshall</i>	
Paper Box: An Intergroup-Competition Activity.....	284
<i>James G. Clawson</i>	
War Gaming: An Intergroup Competition	295
<i>Allen J. Schuh</i>	
World Bank: An Intergroup Negotiation	301
<i>Norman H. Berkowitz and Harvey A. Hornstein</i>	
Move to Newtown: A Collaboration Activity	310
<i>Richard Parker and Annette A. Hartenstein</i>	
Decisions: An Intergroup Negotiation.....	320
<i>Editors</i>	
Assignment Flexibility: Comparing Negotiation Styles	328
<i>John E. Oliver</i>	
The Property Game: Exploring Motivation to Work	345
<i>Tom G. Geurts and Austin J. Jaffe</i>	
Egg Drop: Using Human Resources Effectively	361
<i>Douglas Bryant</i>	

Conflict

Conflict Resolution: A Collection of Tasks.....	369
<i>Editors</i>	
Conflict Styles: Organizational Decision Making	370
<i>Donald T. Simpson</i>	
Trouble in Manufacturing: Managing Interpersonal Conflict	379
<i>John E. Oliver</i>	

Controversial Issues: Case Studies in Conflict	386
<i>Julia T. Wood</i>	
Datatrak: Dealing with Organizational Conflict	393
<i>David J. Foscue and Kenneth L. Murrell</i>	
Budget Cutting: Conflict and Consensus Seeking	417
<i>Terry L. Maris</i>	
Winterset High School: An Intergroup-Conflict Simulation	428
<i>Charles E. List</i>	
Lindell-Billings Corporation: A Confrontation Role-Play	437
<i>Thomas H. Patten, Jr</i>	

Negotiating/Bargaining

Unequal Resources: A Bargaining Activity.....	442
<i>Editors</i>	
Monetary Investment: Negotiation	445
<i>Tom Armor</i>	
Bargaining, United Nations Style: Exploring the Impact of Cultural Values.....	448
<i>Julia T. Oliver and John E. Oliver</i>	
Territory: Intergroup Negotiation	456
<i>Phylliss Cooke and Anthony J. Reilly</i>	
Creative Products: Intergroup Conflict Resolution	460
<i>William J. Heisler and Robert W. Shively</i>	
Merger Mania: Understanding Intercultural Negotiation	470
<i>John Chesser</i>	